



Case Study

Risk Management of Strategic Partners

The Client

Pharmaceutical / Biotechnology with more than 15,000 employees and global presence.

The Challenge

The Client has a set of strategic partners that provide technological solutions, mainly in CaaS (Cloud as a Service) model, and the client did not have the structure nor the in-depth knowledge to regularly perform the assessment of the cybersecurity posture of its partners and the potential risks that may arise from this.

The Solution

We presented a service designed together with the client which regularly performs the evaluation of each of the third parties designated by the client in order to carry out the identification, characterization and also provide recommendations on the identified risks. The evaluation process holds several degrees of depth that are defined in accordance with the criticality of each of the third parties and the solution itself. Within the scope of the service, and in order to provide a service as effective and efficient as possible, we combined the IntegrityGRC solution that accelerates the process of structuring, defining and identifying risks, as well as, the use of the Assessments module and risk management, providing the client with a more practical deliverable based on which it is possible to take action and monitor the evolution of the Implementation Roadmap.

The Impact

The client now has an in-depth knowledge of the risks that result from each of its third parties and solutions, and through the follow-up and management of these deliverables has as a result, a considerable risk reduction to the organisation.

Through this service, the client was also able to respond in a structured way in order to comply with requirements regarding third parties risk management.

Related Services

- Third Party Cyber Risk Management
- Integrity GRC

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